

June 6th, 2024

Asco Pompe Srl, a historic leading company in the distribution and production of positive displacement pumps and engineered systems for fluid handling, is proud to announce the acquisition of the majority of the shares of the Mencarelli Pompe e Valvole Srl, headquartered in Bresso (Milan – Italy). The entry of Asco Pompe into Mencarelli Pompe e Valvole is a strategic operation aimed not only at redefining the commercial policy but also at enriching the product portfolio of the two companies, thus offering a complete range of solutions to national and international customers. This fits strategically with the company's plan to expand its offering of fluid handling technologies, thus creating a strategic union for the future. Guido Mencarelli, a key figure in the company, will remain in the role of chairman and will retain part of the shares.

Mencarelli Pompe e Valvole Srl has 70 years of experience as manufacturer and selling of a wide range centrifugal electric pump, self-priming centrifugal and volumetric stainless-steel pumps, for applications in the food, beverage, textile, chemical and petrochemical, pharmaceutical and cosmetic sectors as well as in the civil sector.

"In recent years, we have acquired several companies that manufacture products and components that complement our activities, thus expanding our commercial range and strengthening our presence in the market. This is the context of the strategic acquisition of Mencarelli Pompe e Valvole, a company of excellence with a significant production capacity, as it manages the entire production internally and has considerable technical know-how", said Giulio Fusi, Asco Pompe CEO. "Added to this is our more than 70 years of experience in the distribution of fluid pumping products. This synergistic combination will allow Mencarelli to take advantage of Asco Pompe's commercial strength, thus increasing competitiveness on the market".

The acquisition was followed by SHC Advisor for the seller and by Studio IUXTA of Turati and Bernardinello for the buyer, who took care of the negotiation phases, identifying an agreement that was not only reasonable for both parties but absolutely "win win".

The operational and commercial activities of both companies immediately kick off. Starting at the next Achema trade fair (Frankfurt, 10 – 14 June 2024), the two companies will come together to jointly present a wide range of pumps, suitable for the most varied industrial sectors.